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UPB HOLDING

WWW.UPB.EU.COM

UPB – ONE OF THE LEADING INDUSTRIAL HOLDINGS IN BALTICS

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MAIN PRODUCTS AND SERVICES

GLASS | STEEL | CONCRETE | ENERGY | MACHINERY

ENGINEERING | PRODUCTION | DELIVERY | CONSTRUCTION AND ASSEMBLY | SERVICE

142 MILLION EURO TURNOVER

+31%* COMPARED TO 2015

1500+ EMPLOYEES

26 YEARS EXPERIENCE

IN 10 COUNTRIES
LEGAL ENTERPRISES

60000m²
PRODUCTION AREA

European Business Awards – Sponsored by RSM – Ruban d'Honneur 2014/15

Largest Taxpayer in Construction – 2015 Latvia

Latvia Best Employer 2015 in construction

ENGINEERING | PRODUCTION | DELIVERY | ASSEMBLY | SERVICE

EXPORT GEOGRAPHY

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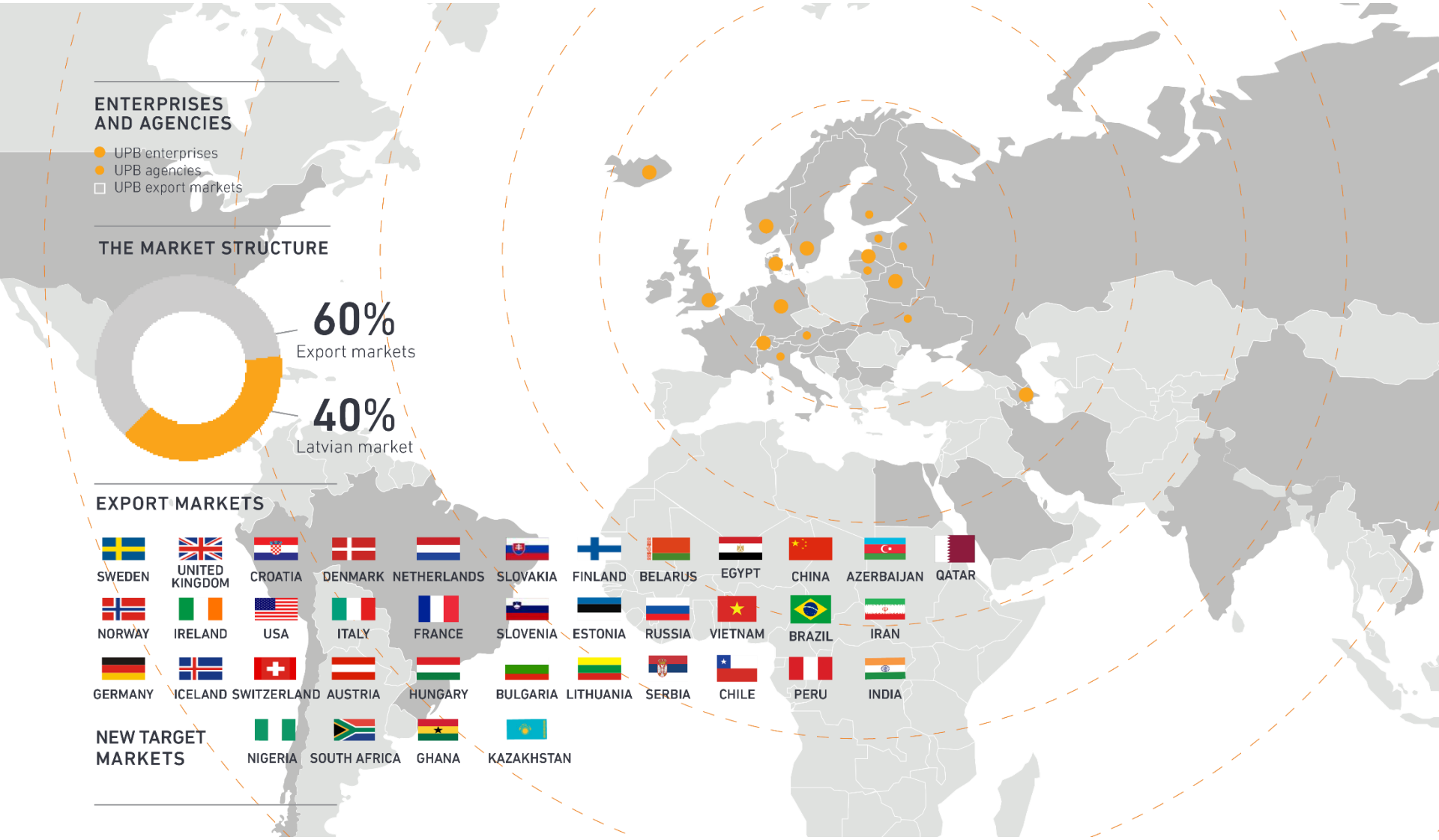

ENGINEERING I PRODUCTION I DELIVERY I ASSEMBLY I SERVICE

PRODUCT GROUPS AND MARKET STRUCTURE

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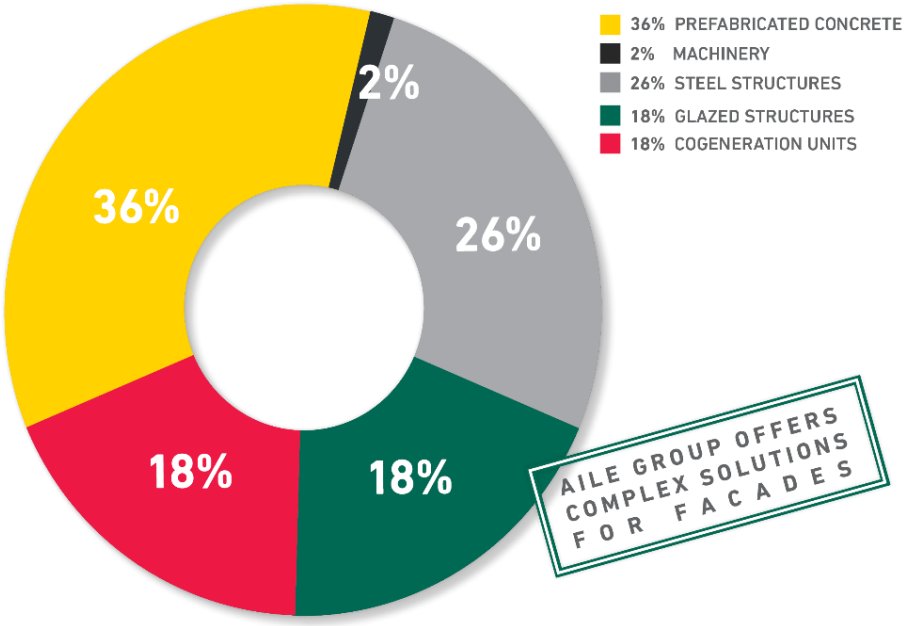
GLASS | STEEL | PREFABRICATED CONCRETE | ENERGY | MACHINERY

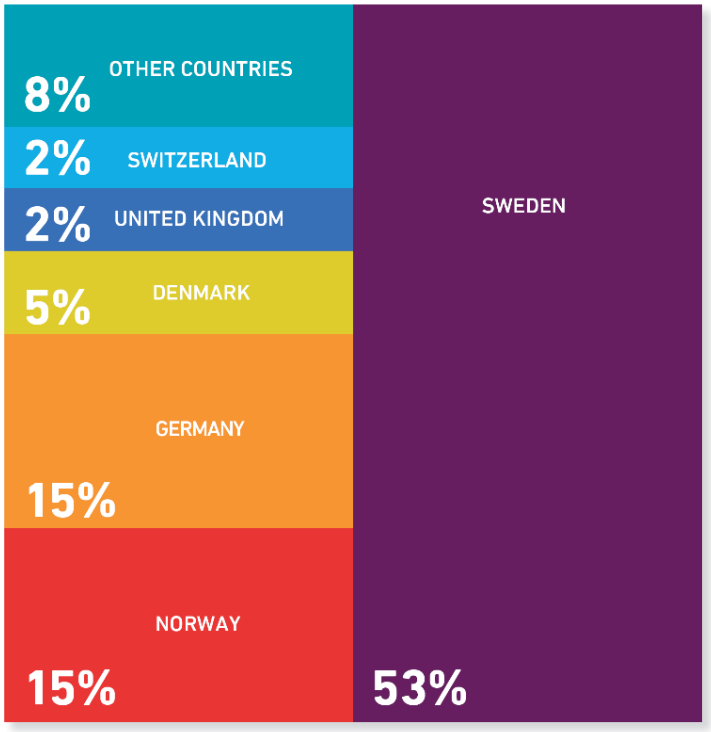
ENGINEERING | PRODUCTION | DELIVERY | ASSEMBLY | SERVICE

EXPORT MARKETS

- 53% SWEDEN
- 15% NORWAY
- 15% GERMANY
- 5% DENMARK
- 2% UNITED KINGDOM
- 2% SWITZERLAND
- 8% OTHER COUNTRIES (ICELAND, ITALY, FINLAND, CROATIA etc.)

PRODUCTION VOLUME
BY CATEGORY





INDUSTRIAL COMPLEX VECKROĢEĻI
BIOMASS CHP STATION, LATVIA

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OFFICE BUILDING SORKEDALSVEIEN
OSLO, NORWAY

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ENGINEERING I PRODUCTION I DELIVERY I ASSEMBLY I SERVICE

RESIDENTIAL AND OFFICE BUILDING MUNKSJO, JONKOPING, SWEDEN

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RESIDENTIAL AND OFFICE BUILDING
PARK TOWER, KARLSRUHE, GERMANY

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BIOMASS CHP STATION
LIEPAJA, LATVIA

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ENGINEERING I PRODUCTION I DELIVERY I ASSEMBLY I SERVICE

RAILWAY STATION UMEA OSTRA
UMEA, SWEDEN

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COGENERATION MODULES 4x500 kW PFAFFENHOFEN, GERMANY

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AIRPLANE HANGAR FOR BOEING 747-8
BAKU, AZERBAIJAN

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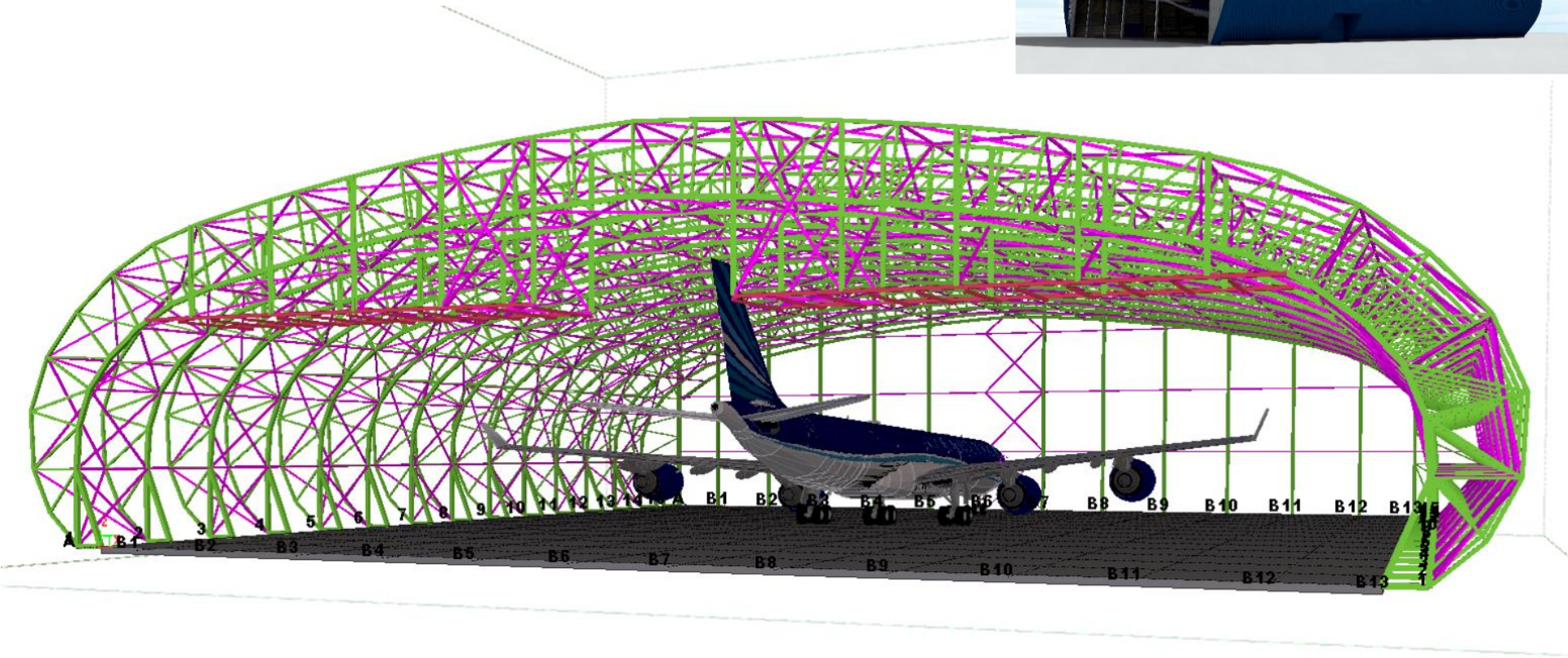

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LOCAL BUSINESS SPECIALITIES

GLASS
STEEL
CONCRETE
ENERGY

TURNKEY SOLUTIONS

ENGINEERING I PRODUCTION I DELIVERY I ASSEMBLY I SERVICE

AIRPLANE HANGAR IN RIGA INTERNATIONAL AIRPORT, LATVIA

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INTERNATIONAL TEAM OF ENGINEERS

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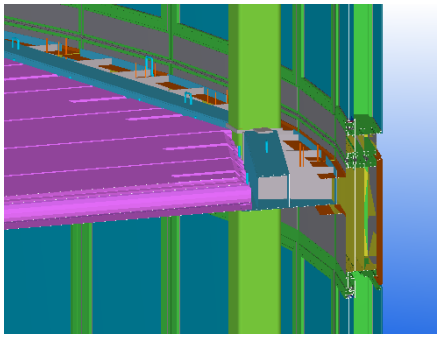
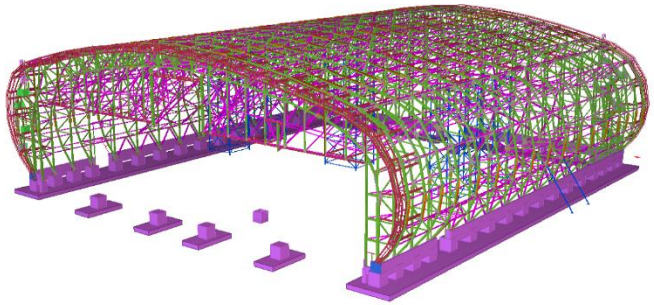
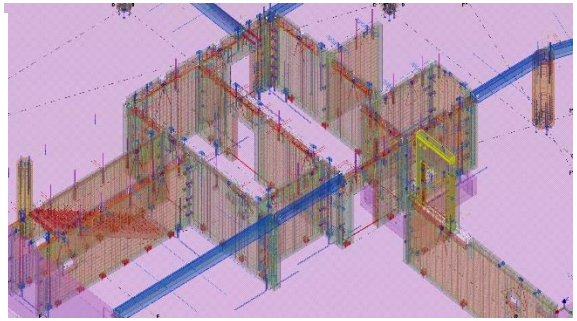
upb ENGINEERS

Integrated design of steel, concrete, glazed structures, mechanical parts, CHP units



- 90 professional engineers
- International projects
- Modern 3D software





Working with the latest software - TEKLA Structures, LIRA-SAPR, AUTOCAD, AUTODESK ROBOT, STAAD, STRUSOFT WIN-Statik, SCHUECAL+, WICTOP, WINISO

IMPLEMENTED ENGINEERING PROJECTS

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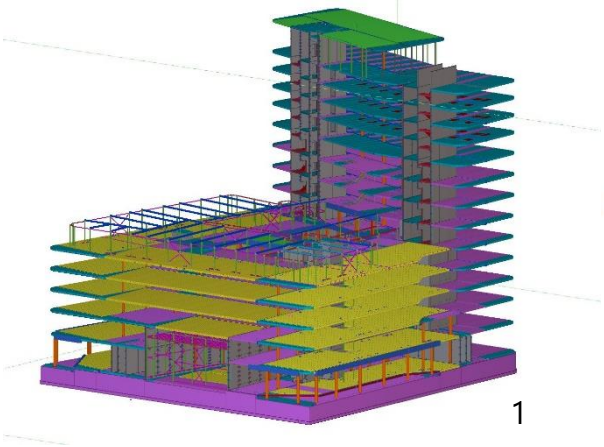
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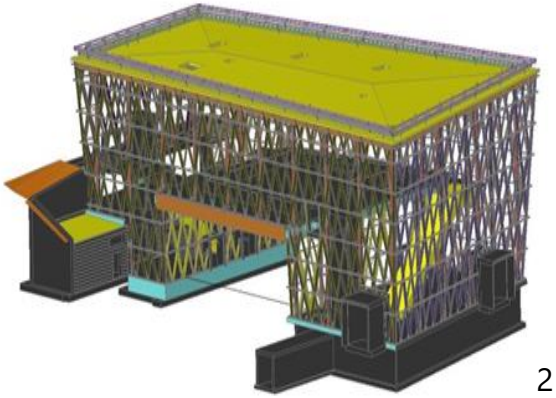
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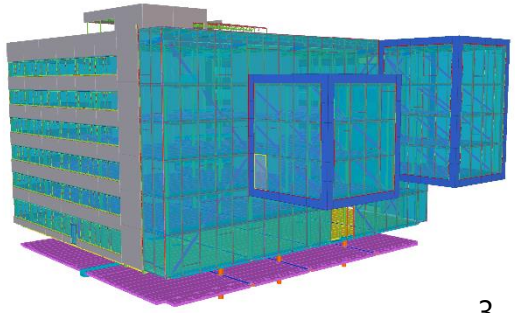
3

1

2

3

Multifunctional building STUDIO, Malmo, Sweden (1), Railway station UMEÅ ÖSTRA, Umeå, Sweden (2), Office building BLENDA, Malmo, Sweden (3).

IMPLEMENTED ENGINEERING PROJECTS

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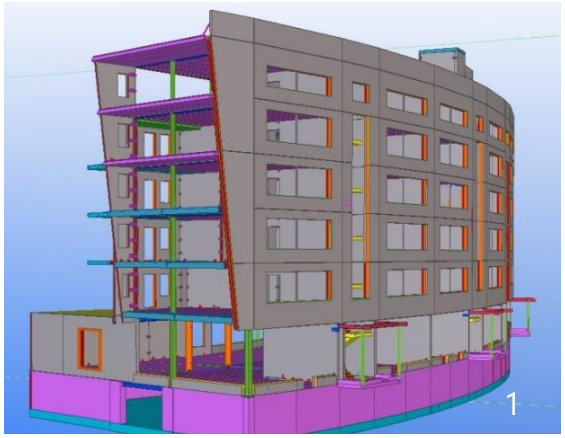

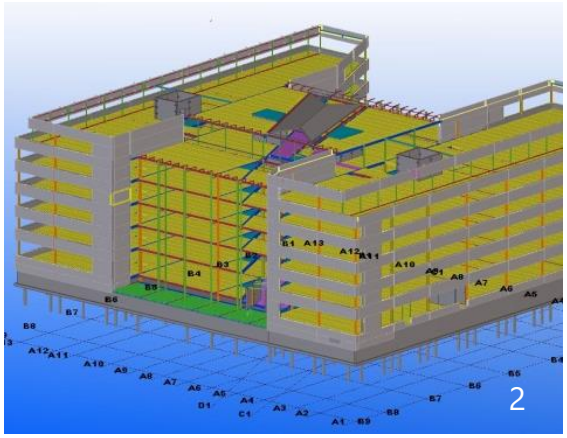

Multifunctional center FRODEPARKEN, Uppsala, Sweden (1), Office building AURORA, Goteborg, Sweden (2), Office building SKØYEN BYGG B, Oslo, Norway (3)

FROM CHP MODULES TO TURNKEY PROJECTS

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upbenergy

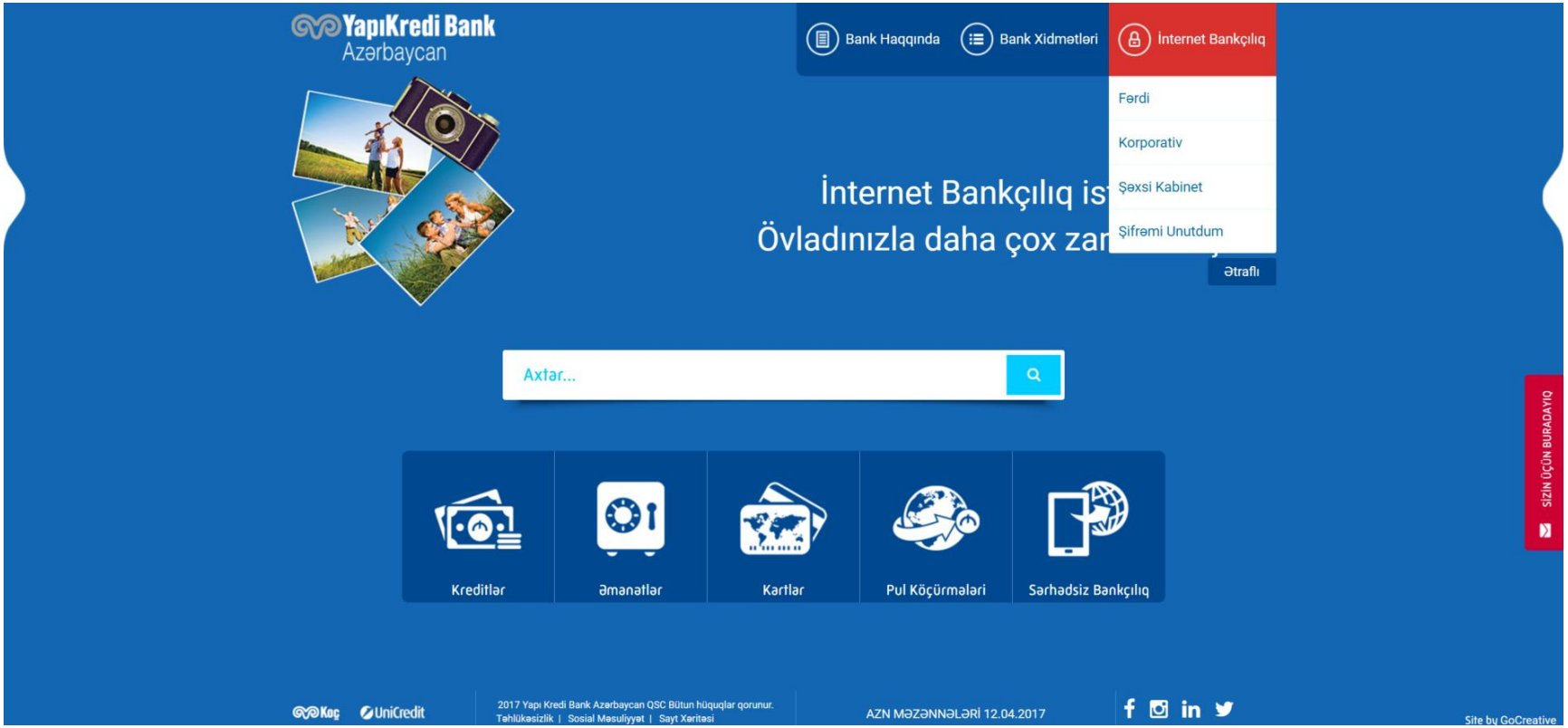
Turnkey energy projects
Cogeneration modules for
Natural gas
Biogas
Synthetic gas
Oil gas

Trigeneration solutions

- 1 enterprise, 3 service centres in Switzerland
- 1 enterprise, 2 service centres in Germany
- 1 cogeneration station unit factory in Latvia

BUSSINESS SPECIALITIES

- Law. Theory vs. Reality
- Tax specialities
- Online banking?



BUSSINESS SPECIALITIES

- Azerbaijan New Manat rate

BUSSINESS SPECIALITIES

- Licensing for engineers
- Requirements for premises and construction machinery

ETİBARNAMƏ

Azərbaycan Respublikası Təhsil Nazirliyi

ŞƏHADƏTNAMƏ

Bununla təsdiq edilir ki, Dardets

Gunarsin adına 27.01.2011-ci ildə Latviyanın Riqa Texniki Universiteti tərəfindən

bakalavr diplomu

Verilmiş ali təhsil haqqında

Azərbaycan Respublikasında tanınmışdır və keçilmiş fənlərin müvəffəqiyyətlə verilməsi nəzərə alınaraq onun sahibinə təhsilin növbəti pilləsinə qəbul olunmaq hüquqi verilmişdir

Nazir

Qeydiyyat № 012194

17-ci

Bakı şəhəri-20_____il

(Bu şəhadətnamə təhsil haqqında sənədin əsli və notarius tərəfindən təsdiq edilmiş tərcüməsi ilə birlikdə etibarlıdır)

ADVANTAGES FOR NORDICS AND BALTICS

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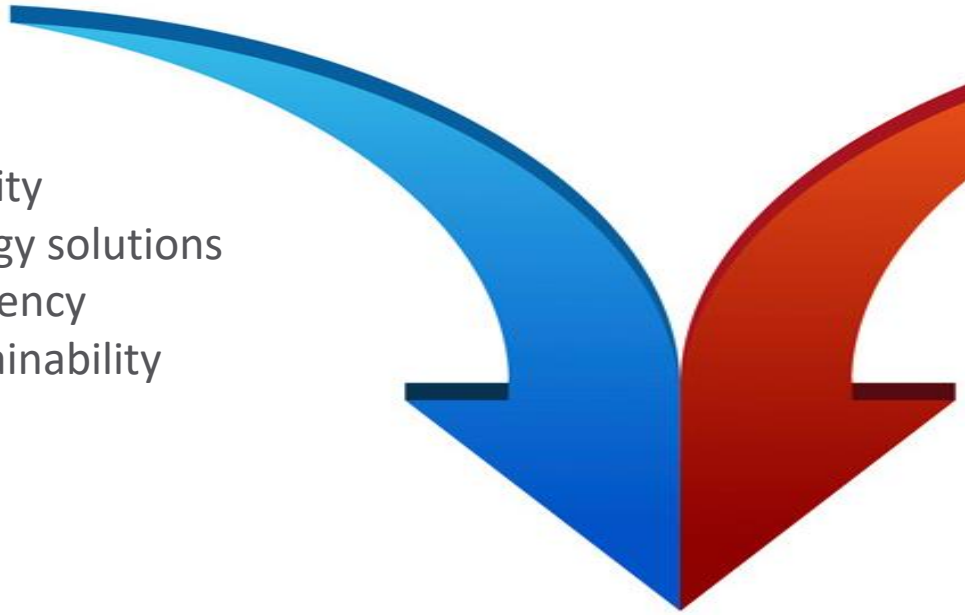
Advantages for Nordics

HSE
Quality
Energy solutions
Efficiency
Sustainability

Advantages for Baltics

Knowledge of Russian
Cultural awareness
SNIP, GOST, ENIR
EC and EN
Competitive costs
Responsibility
Safe banking and currency



Synergy advantages for Central Asia

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