

Welcome to Soeco.

The most Environment
friendly, office
furniture, interior
decorator.

Remake my day

Soeco
KONTORSMÖBLER



Soeco

Kontorsmöbler

The Soeco story "So Eco"

Soeco: Social- Ecological Responsibility

So our main business is caring for the environment and people

Based UN goal 12 for sustainable consumption. Soeco was founded with focus on equality for women and men, zero tolerance for any type of discrimination whether it is because of race, colour, gender, disability or religion.

Soecco

Kontorsmöbler

Up to *30 Tons of CO2 is saved per works place when a company purchases recycled furniture instead of new.

***According to: IVL Swedish Environmental Research Institute**

Soecco

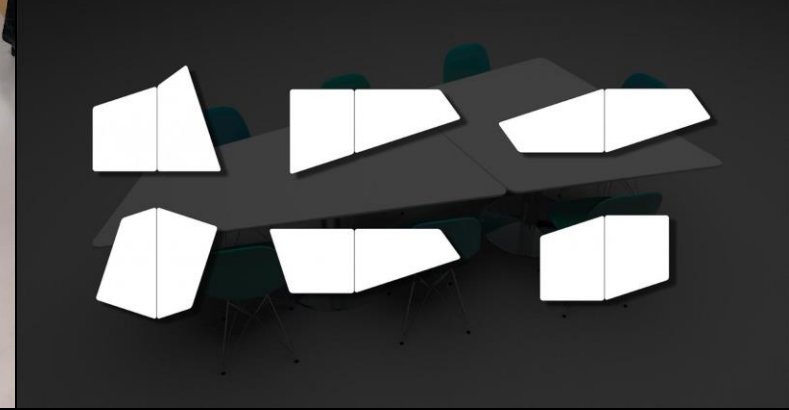
Kontorsmöbler

Example of customer purchasing 30 work places

	New	Circular	
Cost (Euro)	100 000	30 000	Euro
Del. Time	8 weeks	3 weeks	Weeks
Foot print	900	-900	Tons CO2

”Remake my day”

- Our own upholstery workshop
- Steam cleaning
- Carpenters
- Paint shop
- Black smith
- 3D- printing



Our services

- Soeco office furniture is a full service provider. Apart from sale or rental of furniture of high quality, we offer our customers delivery, installation, mounting of furniture. If a customer wishes to get rid of old furniture, we bring them with us and if it has a commercial value we purchase the furniture from the customer.

Further we supply our customers with the following services:

- Interior design suggestions
- Interior decoration services
- Office layout drawings and suggestions
- Internal moving services
- Furniture inventory at customers site
- Sowing of curtains
- Furniture wash, chair wash
- Ergonomic services
- Specialized carpentry services
- Welding, lacquering, painting of products



Soeco
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Before...



After



Håg (Flokk) office chair Signet.
Purchased by Soeco
after 12 years of use
in the Swedish High
Court.

Price new: 2300 Euro



Before...



Re upholstered in Swedish Elmo soft leather. Only Swedish cows. With the most environmentally friendly vegetable tanning process in the world.

Sold to customer for:
680 Euro



after...



Dalby Sweden + Jönköping Sweden



2 000 m2 exhibition space
6 000 m2 ware house
Expanding with another 1600 pallet places in 2019





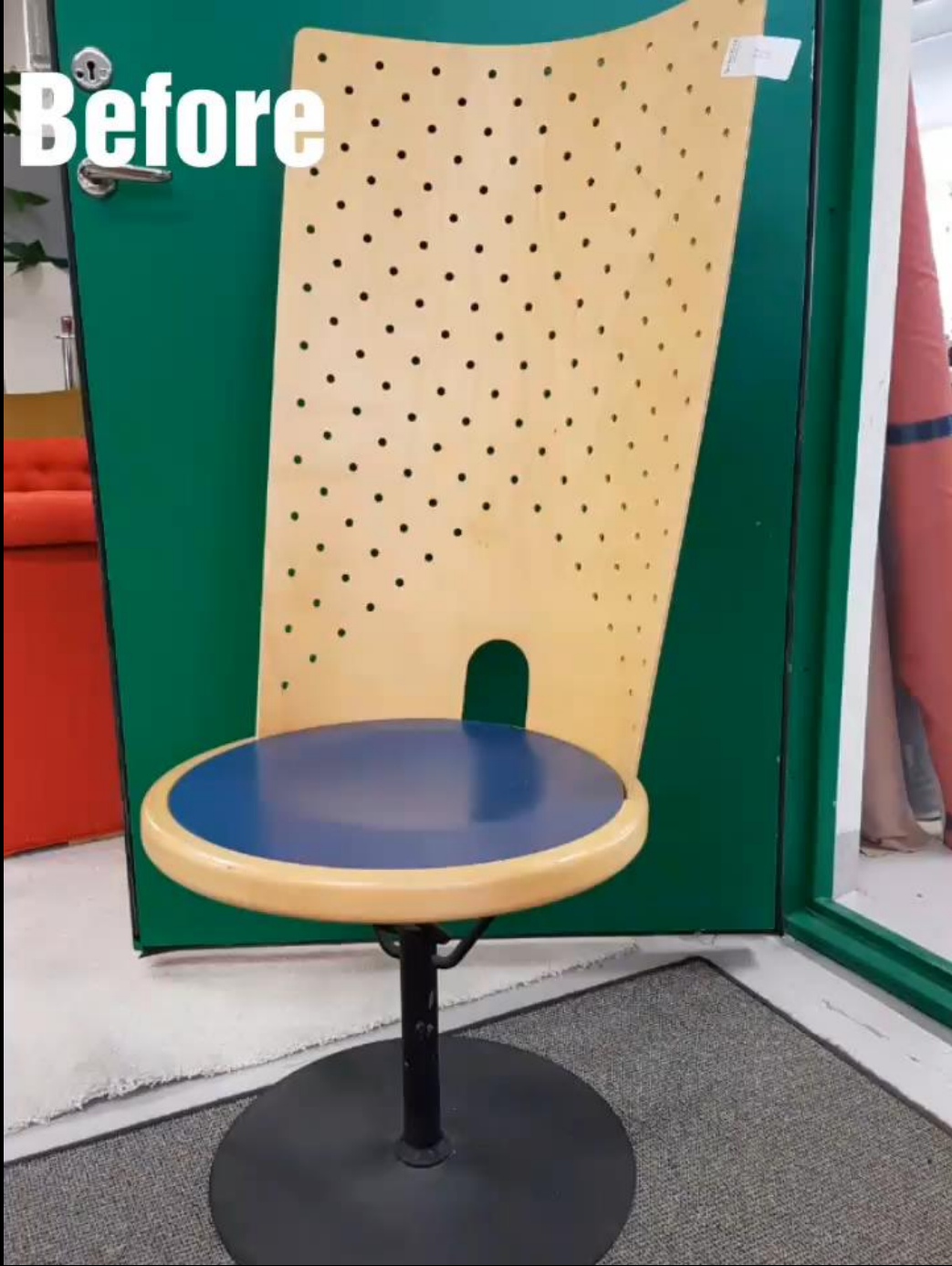


BioGaia is a fast growing Swedish company. They are a world leading developer and producer of ground breaking new, active probiotic health care products.

Turnover 2018:
63 MEuro
EBIT: 30 MEuro



Before



Classic design chair from the
Swedish design house:
BLÅ STATION



Company reception





Snabbkontakt Skurups Sparbank

Nu kan du både läsa meddelanden från oss på banken och själv ställa frågor till oss direkt i mobilbanken. Det är ett enkelt och smidigt sätt att hålla kontakt med oss. Du hittar nya meddelanden genom att klicka på klockan i högra hörnet och där kan du också välja "Nytt meddelande" för att kontakta oss.



Johansson
Design chairs
from 1968

Meeting room at
the Bank. Arne
Jacobsen,
Källemo,
Lammhults and
Soeco furniture.







Social Agenda

FRILUFTS
FRÄMJANDET



Roks

Riksorganisationen
för kvinnojourer och
tjejjourer i Sverige

MALMÖAID

TILLSAMMANS GÖR VI SKILLNAD

Parentless children in Tanzania are sponsored.



School for children in Uganda



Some of our references

- Malmö Municipality
- Lund Municipality
- Atea
- PWC (Price Waterhouse Coopers)
- SKANSKA
- Trygg Hansa
- Tele2
- Coor Facility Management



Some facts:

- We have contracts with 8 different municipalities in Sweden
- We have today over 3000 unique customers
- There is repetitive business from 90% of our customers.
- We have grown our business with average 35% per year since we started
- 2018 our turnover was 3 M Euros with EBIT 0,2 M Euros
- Soeco is registered as a brand name in all of Europe
- Soeco has developed and continues to develop its own unique cloud based IT-tool to handle: quotations, orders, production, warehouse optimisation, logistics etc.
- We have 32 employees
- We have our own fleet of delivery vehicles. 7 lorries and 2 Soeco vans.



What's the business model?

- We focus on following ISO9001 and ISO14001
- We continue the development of collaborative economy and circular economy.
- We are a full service partner
- We continue to establish partnerships with big co operations and organisations.
- We establish cooperation with partners abroad
- We will strengthen our brand name by living up to our promises



We offer 3 kinds of services GOOD-CHEAP-FAST

Normally you can only pick two
GOOD & CHEAP won't be FAST
FAST & GOOD won't be CHEAP
FAST & CHEAP won't be GOOD

Unless you buy from Soeco where it is
GOOD-CHEAP-FAST &
SUSTAINABLE, spiced with
excellent Service

